

CanadaGate

Your Strategic Gateway to Launch, Operate, and Grow in Canada



From legal setup to daily operations, CanadaGate provides international brands, exporters, and investors with everything they need to successfully enter and scale in the Canadian market — with no need to build a local team.



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Enter Canada with Confidence, Operate with Ease

CanadaGate is a turnkey market entry and business operations service designed for foreign companies, entrepreneurs, and investors who want to establish a presence in Canada without the complexity and cost of setting up everything from scratch. Whether you're entering Canada as a brand, product exporter, strategic investor, or expansion-stage company, we serve as your local business operations partner and back-office team.

WHAT'S INCLUDED IN CANADAGATE? ↙

1. Business & Legal Setup

- Federal or provincial company registration
- Address & local representation
- Government licensing and permits
- Trademark registration & brand compliance
- Accounting, legal & tax guidance

2. Market Research & Strategy

- Industry & competitor analysis
- Retail, wholesale, and B2B landscape overview
- Go-to-market strategy & local partner mapping
- Custom business launch roadmap

3. Operations Management

- Local warehousing and fulfilment coordination
- Vendor and supplier engagement
- HR & payroll setup (if needed)
- Admin and back-office operation support
- Financial reporting and dashboarding

4. Sales & Distribution Support

- B2B introductions and distributor development
- B2C channel strategy (retail, online, hybrid)
- Sales forecasting and demand planning
- Shopify/Amazon integration if D2C included

5. Investment & Representation

- Managed by CGB local executive team
- Exclusive business management or co-directorship
- Full setup support for Start-up Visa, C11, or entrepreneur streams (optional)
- Ongoing advisory and business monitoring

WHY CHOOSE BRANDSCALE OVER INHOUSE OR AGENCIES OPERATION

- Avoid the cost of setting up a full office or hiring staff
- Work with a local team already operating in Canada
- Strategic bridge from UAE, Asia, Europe, or US into Canada
- No hidden fees — full transparency and compliance
- Available with exclusive representation or white-label model

HOW IT WORKS: ↘

1. Discovery & Diagnostic
2. System Integration or Dashboard Setup
3. Planning & Execution
4. Monitoring & Optimization
5. On-Demand Support

Who Is It For?

- Global brands launching in Canada
- Product manufacturers expanding distribution
- Business and investment migration applicants
- Trade partners and B2B market entrants
- Companies seeking tax-efficient North American presence



SETUP FEE

Company Registration & Legal Coordination

- Federal/Provincial incorporation (Ontario or client-selected province)
- Business number registration (CRA, GST/HST)
- Trade Name registration
- Basic legal documentation support (Shareholder Agreement, MOA)

Regulatory Licensing & Compliance

- Import/export licenses (if applicable)
- Product certification and regulatory guidance (Health Canada, CFIA, etc.)

Business Address & Local Representation

- Office address provision (shared/virtual office)
- CGB as authorized local representative/contact point

Market Entry Strategy & Setup Plan

- Competitor and market channel mapping
- Go-to-market action plan (B2B, Retail, Online)

Basic Operational Setup

- Warehousing and logistics plan
- HR framework setup (if hiring is planned later)
- E-commerce or retail channel setup advisory

Bank Account Guidance & Support

- Assistance in arranging business bank account
- Document preparation/coordination with bank officers

CA\$ 7,500 - 10,000

based on business complexity & industry

MONTHLY FEE

Local Business Administration & Compliance

- Ongoing support for filings, renewals, and coordination with government agencies
- Monthly business dashboard reporting

Operations & Back-Office Management

- Order processing coordination (B2B or Online)
- Inventory and stock reconciliation
- Supplier & vendor communication support

Logistics & Fulfillment Oversight

- Coordination with warehousing/3PL partners
- Return management and issue escalation

Customer Service Support (Optional Add-on)

- First-level inquiry handling (B2B or D2C)

Sales Partner & Channel Coordination

- Distributor/dealer network support
- Monthly performance and lead reports

Executive Management Supervision

- Regular reporting to client HQ
- KPI monitoring for Canadian operations

Performance-Based Commission Fee:

5%–10% on Gross Sales Revenue

- 5% for sales above CAD \$1M/year
- 7.5% for sales between CAD \$500K–\$1M/year
- 10% for sales under CAD \$500K/year

\$CA 5,000 + 5-10% SALES

depends on activity level, volume of orders, and service scope

+

PLUS

THIRD-PARTY FEES

Legal Fees

- Corporate lawyer consultations (if required)
- Trademark registration & IP protection (optional)

Warehousing & Fulfillment Fees

- Storage per pallet/bin
- Pick & Pack services per order

Shipping & Courier Charges

- Domestic and cross-border shipping fees
- Brokerage/customs clearance if applicable

Staffing & Payroll Services (Optional)

- Recruitment services (if client opts to hire)
- Payroll processing & HR administration

Retail Store Setup Costs (if applicable)

- Leasing, design coordination, equipment sourcing

E-Commerce Platform Subscriptions

- Shopify, ERP/Odoo licensing (if used)
- Payment gateway fees

Marketing/Advertising Budgets (Optional Add-on)

- Paid ads on Google, Meta, or local media

Trade Show Representation & Costs

- Booth fees, promotional material, staffing for local events

**BILLED MONTHLY AS
PER ACTUALS**

CGB coordination fee of 5–10% on third-party services may apply based on complexity