

Export360

Global Export Management and Administration Services via Dubai for Canadian Products

Full-Service Export Partner from Canada to Global Markets via Dubai



Export360 enables Canadian manufacturers, brands, and product-based businesses to expand into the MENA, Asia, and Africa markets — with a full export office, fulfilment, and sales network managed by CGB through Dubai.



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Export Management via Dubai for Canadian Products

Export360 is a turnkey Export Management Office (EMO) service designed to help Canadian companies sell their products internationally without opening their own overseas offices or building distribution teams from scratch. CGB sets up and runs your Dubai-based export presence, manages your operations, and develops sales channels across UAE, GCC, Middle East, Asia, and Africa – offering you a trusted gateway to global expansion.

WHAT'S INCLUDED IN EXPOR360?



1. Dubai Export Office Setup
 - Trade license & legal business presence in UAE (if needed)
 - Virtual office or shared space under CGB's Dubai structure
 - Dedicated local team for admin, sales, and coordination
 - Optional partner or branch setup under your name
2. Fulfillment & Distribution Administration
 - Storage & 3PL warehousing in UAE Free Zone
 - Pick/Pack/Ship management for B2B and B2C
 - Delivery coordination with regional partners
 - Inventory and customs documentation support
3. Market Entry & Sales Channel Development
 - Distributor & reseller network outreach
 - Trade meeting coordination and representation
 - Participation in trade shows and exhibitions on your behalf
 - Channel strategy: Retail, B2B, Online
4. Export & Regulatory Compliance
 - Labeling, barcoding, and language compliance
 - Product registration (Health, Food, Cosmetic, etc.)
 - Free zone and customs procedures
 - Logistics and freight forwarding to/from Canada
5. Reporting & Operations Oversight
 - Monthly sales and inventory reports
 - Operations dashboard
 - KPI tracking and team supervision
 - Sales forecasting and demand planning

WHY CHOOSE EXPORT360 OVER INHOUSE OR AGENCIES OPERATION

- Access high-growth West Asia, Central Asia, East Europe, Arab World, Africa and Asia markets
- No need to invest in own team or office abroad
- Establish Distribution partner in each country
- NO Tax and Custom to re-Export and Store
- Lower export risk, faster market reach
- Less cost instead of register company, renting office and hiring team
- Run a fully managed export business while you focus on production

HOW IT WORKS:

- By a registered Dubai Free Zone Company
- Office facility and one full time Admin Staff
- Dealer/distributor network establishment
- Sales Channel Performance Supervision
- Local language product positioning
- Developing and setup online B2B sales

Who Is It For?

- Canadian manufacturers & product brands ready to export
- Businesses targeting West Asia, Arab World, Africa & Asia
- SMEs needing full export office support without hiring a team
- Food, health, wellness, tech, industrial, and consumer goods exporters
- Brands seeking faster trade entry and lower risk



SETUP FEE

- Register Dubai Export Office (under CGB or client's name)
- Arrange trade license & legal documentation (if required)
- Setup virtual or shared physical office in Dubai
- Assign dedicated local admin & sales contact
- Initial distributor & channel partner identification
- Product compliance pre-check (labeling, certification requirements)
- Launch meeting & operational planning

CA\$ 10,000 (ONE TIME IN ADVANCE)

Setup fee covers all legal/admin groundwork & initial network setup



MONTHLY FEE

based on busi

- Ongoing sales channel development (B2B, retail, online)
- Distributor/reseller network management, Monitoring, Performance Supervision
- Fulfillment supervision (warehouse, 3PL, inventory control)
- Customs documentation & compliance oversight
- Trade show/exhibition representation
- Monthly sales & inventory reporting + KPI review
- Demand forecasting & reorder planning
- Client HQ coordination & team supervision

Commission Fee:

5%–10% on Gross Sales Revenue

- 5% for sales above CAD \$3m/year
- 7.5% for sales between CAD \$2–3m/year
- 10% for sales under CAD \$1–2m/year (Less than CA\$1m sales is fix annual CAD 100K)

\$CA 4,000 + 5-10% SALES

Monthly fee covers full ongoing management without the need for the client to hire locally



THIRD-PARTY FEES

- Storage Space: CAD 1–3 per cubic meter per day
- Shipping container: 20' Toronto to Jebel Ali: USD 2,600–4,100. 40' USD 3,300–4,800
- 3PL Warehousing & Handling: CAD 500–2,000/month (depends on volume)
- Local Delivery (UAE B2B/B2C): CAD 5–10/order
- Regional Freight (GCC/Asia/Africa): CAD 1–3/kg (volume based)
- Customs Duty: Product & country specific (average 5–15%), Country Partner should manage it
- Product Registration & Certification: CAD 500–2,000 per product type
- Trade Show Participation (Optional): CAD 5,000–15,000/event
- Digital Marketing in UAE (Optional): CAD 1,000–3,000/month

THIRD-PARTY FEES ARE TRANSPARENT AND ONLY PAID IF NEEDED

CGB coordination fee of 5–10% on third-party services may apply based on complexity